

PUBLIC-CLASS TRAINING PROGRAM 2009

| MAIN MODULES | JAN | FEB | MAR | APR | MAY | JUNE | JULY | AUGS | SEP | OCT | NOV | DEC | In-House Training Program |
|---|-------|-------|-------|-------|-------|-------|-------|-------|------|-------|-------|-------|---|
| Strategic Marketing Plan 3 day | | | | | 26-27 | | | | 9-11 | | | | Anugerah Argon Medica * Anugerah Pharmindo Lestari * Astra Zeneca * Bank Mandiri (Ex Bank Exim) * Bayer Indonesia * Beautama Cosindo * Bebelac Indonesia * Becton Dickinson Asia Limited * Beiersdorf Indonesia * Bernofarm * Boehringer Ingelheim * Bristol Myers Squibb * Bumi Menara Internusa * Bumi Puspa Ceremai * Catur Sentosa Adiprana * Combiphar * Delta Jakarta * Detpak Indonesia * Dexa Medica * Dharmas Ardhha Forma * DKT Indonesia * Dos Ni Roha * Eisai Indonesia * Erha Dermato Industries * Ferron Par Pharmaceuticals * Fortune Pramana Rancang * GE-Lighting Indonesia * GATE (Garuda Aviation Training Education) * Glaxo Smith Kline * Majelis Sinode GPIB * Gramedia Majalah * Ikapharmindo Putramas * Inbisco Niaga * Indofarma * Indofarma Global Medika * Indosentra Pelangi * Intranesia Bina Citra * Japura Chemicals * Kimia Farma * Kinocare Era Kosmetindo * Kosmojaya Pandu Nusa * Kraft Ultrajaya * Mandom Indonesia * Medikon * Meiji Indonesia * Merck Indonesia * Mersifarma * Nesaiafood * Novartis Biochemie * Nutricia Indonesia * Otsuka Indonesia * Pasteur Merieux * Pembangunan Jaya Ancol * Penerbit Erlangga * PPI * Pfizer Indonesia * Phapros Indonesia * Philips Ralin Electronic * PLN * Pratapa Nirmala (Fahrenheit) * Rajawali Nusantara Indonesia * Roche Indonesia * Rudy Hadisuwarno * Sanofi Synthelabo * Sawah Besar Farma * Schering Indonesia * Schering Plough Indonesia * Sinar Antjol * Sorini * SOHO * Sunthi Sepuri * Takeda Indonesia * Tanesia * Telkom Indonesia * Tunggul Idaman Abdi * Umaxindo Persada * United Dico Citas * United Motors Centre * Winterthur Life Indonesia * Wyeth Nutrition * Yamanouchi Indonesia * |
| Fundamental Product Management Pharma 3 day | 28-30 | | | 27-29 | | | 27-29 | | | | 23-25 | | |
| Profitable Product Management 3 day | | 23-25 | | | | 22-24 | | | | 26-28 | | | |
| Advanced Product Management 2 day | | | | | 11-12 | | | | | | | 7-8 | |
| Effective Sales Management 3 day | | | 16-18 | | | | 13-15 | | | 12-14 | | | |
| Effective Supervisory Management 3 day | | 16-18 | | | 18-20 | | | 12-14 | | | | | |
| Dynamic Leadership 2 day | 12-13 | | | | | 8-9 | | | | | 9-10 | | |
| Effective Negotiation Skills 2 day | | | | 23-24 | | | | | | 19-20 | | 14-16 | |
| Effective Presentation Skills 3 day | | | 23-25 | | | | | 26-28 | | | | | |
| Effective Communication for Secretary 2 day | | 12-13 | | 16-17 | | | 9-10 | | | | 19-20 | | |
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Partial List of Clients (Public-Class) • Ajinomoto Indonesia • Alcon Indonesia • Alfa Retailindo • Angkasa Pura • Angsa Daya • Aplikanusa Lintasarta • Astra CMG Life • Astra Otoparts • Asuransi Tugu Mandiri • Aventis Pasteur • Bank Artha Graha • Bank Dana Asia • Bank Nagari-BPD Sumbang • Bank Syariah Mandiri • Bank NISP • Bank Sumut • Baruga Asrinusa • Batara Surya Semesta • Baxter Kalbe • Beaufour Ipsen International • Belcomm • Berca Hardaya Perkasa • Bina Guna Kimia • Binatama Ardhikarya • Bintang Toedjoe • BKR Jaya Raya • Boma Bisma Indra • BP-Kapet Biak • Cahaya Kelana Matahari • Ceres • Chitra Paratama • Ciater Spa Resort • Cipta Kreasi Prima Muda • Citraguna Saranatama • Concretindo Rejeki • Cussons Indonesia • Combiphar • Coronet • Daiichi Pharmaceuticals • Dankos Laboratories • Darya Varia Laboratoria • Dharmesta Swasti Mandiri • Disc Tara • Dipa Pharmalab Intersains • Doulton • DuPont Far East Inc. • Dumex Alpharma Indonesia • East West Seed Indonesia • Fajar Benua Indopack • Ficoritas • Finusolprima International • Gloria Origita Cosmetics • Green Hill Garden • Guardian Pharamatama • Hankuk Panel Jaya • Hoechst Marion Roussel • Hotel Denai • House Of Sara Lee • Inasentra Unisatya • Indokisar Djaya • Indosat • Inline • Intercallin • Inti Fasindo International • Istidata • Janssen Pharmaceutica • Kalbe Farma • Kaltim Hexamindo Wiratama • Kimia Farma • Kobame Supersentra • Kosmindo Wella • Krakatau Industrial Estate • Krakatau Steel • Kreasi Multimedia • Lion Wings • Masterindo Perdanajaya • Mataram Paint • Mayora Indah • McDonald Indonesia • Medikon Prima • Megatama Mandiri • Mersifarma TM • Mitra Infosarana • Mitra Lestari Motorindo • Monysaga Prima • Mulia Keramik Indahraya • Multi Bintang Indonesia • Multi Mitra Teknikatama • Mutiara Persada Inti • Neucorindo Perkasa • Nippon Indosari • Novo Nordisk • Novel Pharmaceuticals • Organon Indonesia • Otsuka Indonesia • Pelindo III • Pelindo IV • Petrokimia Nusantara Interindo • Pharmalink • Polyvisi Rama Optik • Prima Express Bank • Pyridam Indonesia • Quasar Cipta Mandiri • Radio Pass FM • Roi Surya Prima Farma • Rodalink • Sanbe Farma • Sanggar Elegance Indonesia • Sanghiang Perkasa • Santos Jaya Abadi • Sarana Mediajasa Infosis • Satelindo • Semen Gresik Tbk. • Sono Kembang • Sinar Makropesona Sejahtera • Smith & Nephew • Sofia Geraindo • Sinar Sosro • Sukabumi Trading Coy • Sumi Rubber Indonesia • Surf World • Surya Toto Indonesia • Surya Hidup Satwa • Surveyor Indonesia • Starlett Kometindo • Swarnadwipa Cemerlang • Tanabe Abadi • Telesindo Citra Sejahtera • Tempo Scan Pacific • Terumo Indonesia • Tjiwi Kimia (Pabrik Kertas) • Trakindo Utama • Trijaya Plastik • Tropica Mas Pharmaceuticals • Tugu Pratama Indonesia • Ultrajaya Milk Industry • Unimitra Kharisma • Union Carbide • Wicaksana Overseas Int. • Widatra Bhakti • Wings Surya • WOW Komunindo • Wyeth Indonesia • Yakult Persada Indonesia • Yupharin pharmaceuticals • Zuellig Pharma • Zebra Asaba Industries